March 2\textsuperscript{nd}, 2022

F-AIOC/MUM/2022

Dear Sir,

The 80\textsuperscript{th} Annual Conference of the All India Ophthalmological Society will be held in Jio World Centre from 2\textsuperscript{nd} to 5\textsuperscript{th} June 2022.

This meeting is likely to be attended by over 7000 delegates. This mega event will give you a unique opportunity to showcase your company, its profile, products besides social and commercial interactions after the COVID Erra.

Sponsored Pavilions of various sizes shall be available at the conference Venue. The categories of sponsorship proposed are Platinum, Diamond & Gold. Charges for the major sponsored area are mentioned on the Trade Map (Green Zone = Rs. 62,000/- Per Sq M and Blue Zone = Rs. 58,000/- Per SQ M.). In case the company need scientific sessions, the cost for the same is 15.00 Lakhs per session of 60 minutes.

The map and other details are available at click here for more information (MAP + Guidelines):


Traders / Companies who wish to have larger areas /pavilions may please contact: Dr Namrata Sharma, General Secretary, AIOS, email: secretary@aios.org / aiosoffice@aios.org

1. Trade Stall will be available in 4 categories depending on the location of the stall

\begin{itemize}
  \item Super prime + Corner (SP) (5 x 2 SQ M)
  \item Prime + Corner (PC) ( 4 x 2 SQ M)
  \item Prime (P) ( 3 x 2 SQ M)
  \item Corner (C) ( 3 x 2 SQ M)
  \item Normal (N) ( 3 x 2 SQ M)
\end{itemize}

2. Adequate moving space will be provided around the stalls.

3. The security, cleaning, climatization and provision of water will be arranged by the AIOS.

4. The following facilities will be provided in each stall.

\begin{itemize}
  \item Wooden or plywood partitions.
  \item One 15 Amp. electric point
  \item Two chairs.
  \item One table of standard size with tablecloth
  \item A nameplate with 4” acrylic letters for each stall for uniformity sake.
  \item Free electricity for basic needs. Additional power will be chargeable subject to availability.
\end{itemize}

5. The exhibition area will be open for occupation by the traders from 6:00 pm on 1st June 2022. All stall holders will have to vacate the area by 5:00 pm on 5\textsuperscript{th} June 2022.

6. Stall Charges
Overall structure of stall charges, including GST @ 18% will be as follows:

<table>
<thead>
<tr>
<th>Category of Stalls</th>
<th>Up to 15-04-2022 In INR</th>
<th>16-04-22 to 15-05-2022 in INR</th>
<th>From 16-05-2022 onwards In INR</th>
</tr>
</thead>
<tbody>
<tr>
<td>Normal Stalls</td>
<td>125000.00</td>
<td>162500.00</td>
<td>200000.00</td>
</tr>
<tr>
<td>GST</td>
<td>22500.00</td>
<td>29250.00</td>
<td>36000.00</td>
</tr>
<tr>
<td>Total:</td>
<td><strong>147500.00</strong></td>
<td><strong>191750.00</strong></td>
<td><strong>236000.00</strong></td>
</tr>
<tr>
<td>Corner Stalls</td>
<td>144000.00</td>
<td>187200.00</td>
<td>230400.00</td>
</tr>
<tr>
<td>GST</td>
<td>25920.00</td>
<td>33696.00</td>
<td>41472.00</td>
</tr>
<tr>
<td>Total:</td>
<td><strong>169920.00</strong></td>
<td><strong>220896.00</strong></td>
<td><strong>271872.00</strong></td>
</tr>
<tr>
<td>Prime Stall</td>
<td>162500.00</td>
<td>211250.00</td>
<td>260000.00</td>
</tr>
<tr>
<td>GST</td>
<td>29250.00</td>
<td>38025.00</td>
<td>46800.00</td>
</tr>
<tr>
<td>Total:</td>
<td><strong>191750.00</strong></td>
<td><strong>249275.00</strong></td>
<td><strong>306800.00</strong></td>
</tr>
<tr>
<td>Prime + Corner Stalls (4x2m)</td>
<td>243200.00</td>
<td>316160.00</td>
<td>389120.00</td>
</tr>
<tr>
<td>GST</td>
<td>43776.00</td>
<td>56909.00</td>
<td>70042.00</td>
</tr>
<tr>
<td>Total:</td>
<td><strong>286976.00</strong></td>
<td><strong>373069.00</strong></td>
<td><strong>459162.00</strong></td>
</tr>
<tr>
<td>Super Prime + Corner Stalls (5x2m)</td>
<td>304000.00</td>
<td>395200.00</td>
<td>486400.00</td>
</tr>
<tr>
<td>GST</td>
<td>54720.00</td>
<td>71136.00</td>
<td>87552.00</td>
</tr>
<tr>
<td>Total:</td>
<td><strong>358720.00</strong></td>
<td><strong>466336.00</strong></td>
<td><strong>573952.00</strong></td>
</tr>
</tbody>
</table>

Note: The TDS will be on the basic amount of stall charges and not on the Govt. Tax amount.


Please give **three choices** along with payment for allotment of stalls. The priority for the allocation of stalls will depend upon the date of receipt of the full amount of stall charges.

Please intimate your company name, full address, email Id, telephone No., mobile no. GST No. contact Person etc. while booking the stalls.

8. Mode of Payment:

The payment should be made by an account payee **BANK DRAFT** (payment by outstation cheques or cash will not be accepted) drawn in favour of **All India Ophthalmological Society payable at any Bank in Delhi** and sent to:

Dr. Namrata Sharma  
Hony. General Secretary  
AIOS Headquarters  
8A, Karkardooma Institutional Area, Near DSSB Building, Manglam Raod  
Karkardooma, Delhi-110092, Tel: 011- 22373701 – 05

**PAN NO.: AABTA0003E**  
**GSTIN: 07AABTA0003E1ZP**

Payment Details: Bank Transfer:

- **Name of the Bank:** IDBI Bank Ltd, Preet Vihar Delhi (India)  
- **IFSC Code:** IBKL0000170  
- **Swift No.:** IBKLINBB010  
- **Account No.:** 0026104000230001 (General Fund A/c, AIOS)

In case of bank transfer, proper intimation indicating details of remittance by email should be given at **aiostrade@aios.org** and **aiosoffice@aios.org**
There will be no piece-meal deposit of stall charges. The party will have to pay full charges, including Govt. Taxes for the number of stalls to be booked. The priority for the allotment of stalls will depend upon the date of receipt of full amount of stall charges including Government Taxes.

9. **General Terms & Conditions:**

- A maximum of 3 (Three) adjacent stalls can be allotted to one company in small trade category on payment of the entire amount. **Any alteration of the stall area or any fabrication therein is not permitted except removal of partitions in case of adjacent stalls.**
  - In case traders carry out fabrication in the TRADE STALL after allotment, it will be considered the violation of the instruction.
  - In case company/traders desire to carry out fabrication in the trade stall, permission is required strictly within the given guidelines and total stall charges payable will be stall charges as indicated above plus an additional charges of Rs. 50,000/- per stall + GST @18% thereon or as fixed/changed by the Govt. of India.

**Octonorm Stalls :-**

1. Any type of fabrication is not allowed in the Jasmine Hall in the Octonorm Stalls.
2. Prior permission from AIOS will be required, at least three weeks in advance, if the company wants to do some fabrication with a payment of Rs.50,000/- per stall.
3. Fabrication should be done at the vendor’s workshop, before hand. Only assembling will be allowed at the venue within the specified timing.
4. No double decker (mezzanine) stalls will be allowed.
5. Height restriction will be limited to 3meters.
6. No painting will be permitted on site.
7. As per the venue guidelines the construction of stall in the venue (Jasmine Hall) from raw material is strictly forbidden. (eg. Carpentry, cutting by saw or painting work etc)
8. Companies opting for fabrication of stall will be given their allotted places by 6:00AM (time) on 31st May 2022 (date) and will have to furnish and vacate the place after completion of work by 3:00PM (time) on 1st June 2022 date).
9. The above are strict guidelines of JWCC, hence you are requested to refrain from violating them, as it may lead to cancellation of stall booking without any refund.

- **If permission is taken during the Conference an additional charge @ Rs. 1,00,000/- per stall + Govt Taxes, in addition to the stall charges already paid, failing which the allotment will be ipso-facto cancelled with no refund.**
- **Any request from any firm for allotment of stalls booked by them adjacent to any other particular firm will not be considered.**
- **All efforts will be made to stick to the trade exhibition plan of the stalls, but organisers reserve the right to change the locations of the booth for better functioning. In such eventuality, if the booths are not booked on one company’s name, they may get**
segregated. However, in such eventuality no cancellation charges will be levied if booking is cancelled by the traders.

- Organisers are not responsible for any damage to the equipment(s) due to electricity fluctuation or any other unforeseen factors.
- Request for another company’s stall to be adjacent may or may not be entertained. It will be purely at the discretion of organisers

- Additional Stall: In case any firm who has already booked the stalls is subsequently desirous of having any additional booth(s) the rates for the additional stalls will be those as prevalent at the time when the additional booths are booked and not at the prices at which the firm initially booked the stalls.
- Each company will be entitled to only one registration kit, irrespective of the number of stalls booked. Each stallholder will, however, be entitled to two lunch coupons for every day of the conference.
- No trade participant who has enrolled for trade exhibition with AIOS, will be allowed to conduct any promotional or sales activity outside official premises (within 50 km radius of AIOS conference site) during the conference or 2 days before and after the conference, without prior permission (which may be granted in special situation like alumni meet which is a regular event)
- Participant in the exhibition during AIOC will not conduct any activities detrimental to the trade exhibition or conference. In such case they will be debarred with immediate effect from exhibition & no deposit or money paid will be refunded
- In case any traders take any booking in any exhibition other than that of AIOS the amount deposited with the AIOS will not be refunded.

10. Recognition of Best Stalls:

The stall adjudged to be the best during the exhibition will be awarded a trophy by the AIOS. In the category of smaller trade stalls, the three stalls adjudged to be the best will be awarded “Certificate of Merit.”

11. Cancellation of Stalls

The amount of stall charges once deposited will not be transferred towards sponsorship in any case. In case the stalls once booked are subsequently cancelled the refund of stalls charges will be subject to the following conditions:

- In case of any cancellation up to 15-04-2022 - after a deduction of 25% of the deposit
- In case of any cancellation up to 15-05-2022 – after a deduction of 50% of the deposit
- In case of any cancellation after 15-05-2022 /Non-participation for any reason –No refund.
- The amount of GST is credited to the government account, and therefore, there will be no refund at all of Govt. Tax amount

Thanking you and looking forward to your cooperation.

Yours faithfully,

Prof. Namrata Sharma
Hony. General Secretary, AIOS